

## Team



lan Brown
Head of Strategy & IR



**Bjorn Hobart**Director of Investment



**Tom Stanton**Senior Asset Manager



Charlie Withers
Director of Development



Andrew Dickman
Managing Director



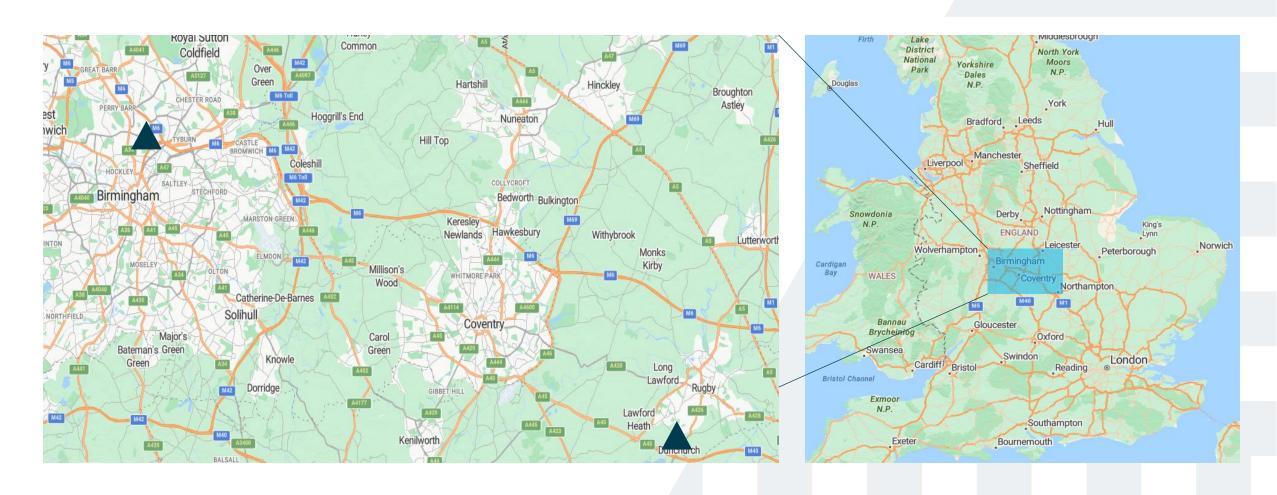
Joe Skinner
Development Director

# Itinerary

Start	Duration	End	Comment
08:10	01:05	09:15	Train from London Euston to Birmingham International
09:15	00:30	09:45	Meet. Load coach and travel to J6
09:45	01:00	10:45	Site visit of Junction 6 Industrial park
10:45	01:00	11:45	Travel to Tritax Rugby
11:45	02:00	13:45	Site visit with sandwich lunch presentation
13:45	00:30	14:15	Travel to Rugby Station
14:27	00:57	15:24	Train to London



# J6 Industrial Park and Tritax Rugby



# J6 Industrial Park



### **Acquisition details**

- July 2023 completion
- £58 million consideration
- 4.6% Net Initial yield
- 6.7% Reversionary yield
- 384,000 sq ft across 12 units (12k to 83k sq ft)
- 1.6 years WAULT
- c.£7.30 psf average passing rent at time of acquisition
- c.£10.90 psf ERV at time of acquisition

# Significant progress in 12 months of ownership

### 1) Growing rental income through asset management

- 6 lease renewals / lettings completed or under offer = 51% of floor space
- Increase in site WAULT from 1.6 years to 6.9 years on completed deals
- Recent open market letting set record >£12.00 psf rent for the site



### 2) Investing to create further value

• c.£1m of capex to improve site focused on amenity, security and the environment:

#### Security

- New ANPR entrance system
- New CCTV system
- Improved fencing

#### **Amenity**

- Gatehouse
- Staff seating areas
- · Communal lockable bike store

#### **Environment**

- · Overhaul of landscaping
- Painting units, lamp posts and white lines
- New estate wide signage
- Biodiversity initiatives

### 3) Improving ESG performance

	At purchase	Today / Target	Comment
Unit 5	С	В	Completed
Unit 15	С	В	Completed
Unit 2	С	В	In progress
Unit 3	С	В	In progress
Unit 8	С	В	In discussions

Active management of smaller assets to create client and shareholder value



# Investing to create further value



## **▲ TRITAX SYMMETRY**

A TRITAX BIG BOX COMPANY

## Tritax Symmetry



Tritax Symmetry is the logistics development arm of Tritax Big Box REIT plc, a FTSE 250 company. The business is dedicated to providing best-inclass greener logistics buildings, a collaborative and entrepreneurial approach, and providing an unrivalled choice of building locations and scale to its customers.



42 staff across offices in Northampton and Manchester



The portfolio comprises both consented and strategic land, offering the Company phased access to a portfolio:

- with the potential to deliver 40 million sq ft of Big Box and related logistics assets
- provides a unique opportunity to offer new bespoke buildings across the country to existing customers

#### Location:

- Rugby Town Centre: 3 miles
- M1 (J17): 8 miles
- M6 (J2): 12 miles
- Situated on the important M45/A45 strategic highway link.
- The site is located at the heart of the logistics 'Golden Triangle' network and is an established key distribution and manufacturing location.
- The site forms part of the wider South West Rugby Urban Extension which is due to provide up to 5,000 new homes.







- May 2014 Identified site
- June 2014 Presented opportunity to Rugby Borough Council
- Oct 2014 Cox Family Option Signed (138 acres employment / 40 acres residentials)
- Feb 2016 Draft Allocation in Local Plan Preferred Options Consultation
- July 2016 WCC Option Signed (22 acres)
- July 2017 Local Plan submitted for Examination
- Nov 2017 Outline Planning Application Submission
- June 2019 Local Plan Adoption
- Nov 2020 Outline Planning permission granted for 2 million sq ft logistics space
- May 2022 Land Purchased (86 acres)

THE STORY SO FAR







Total Sq Ft 967,403 sq ft



Annual Rent £8.76m



PV Output 1.59 MW

**Iron Mountain Pre Lets** 







Total Sq Ft 899,231 sq ft



Annual Rent £8.80m



PV Output 1.41 MW

**Speculative Development** 





- All buildings built to net zero carbon in construction in accordance with the UK Green Building Council guidelines'
- Targeting BREEAM "Excellent"
- EPC "A+"
- Commitment to over £185k to local Community Benefit Fund
- 2,500 permanent jobs as well as 1,500 jobs during construction
- c.£8m business rates per annum
- £30m of local highways and infrastructure improvements













#### Phase 2

- The Phase 2 land is identified as 'Safeguarded Land', recognising that it will continue to meet the growth needs of the Borough.
- Hybrid application to be submitted this year for a further 1.4m sq ft of industrial space available.

Unit 10 205,192sq.ft Unit 08 302,285sq.ft Unit 09 554,359sq.ft Unit 07 Unit 06 Unit 05 Unit 04 Unit 03 1946 Unit 02 Unit 01

**Future Development** 



