

Proposed Combination Tritax Big Box REIT and UK Commercial Property REIT

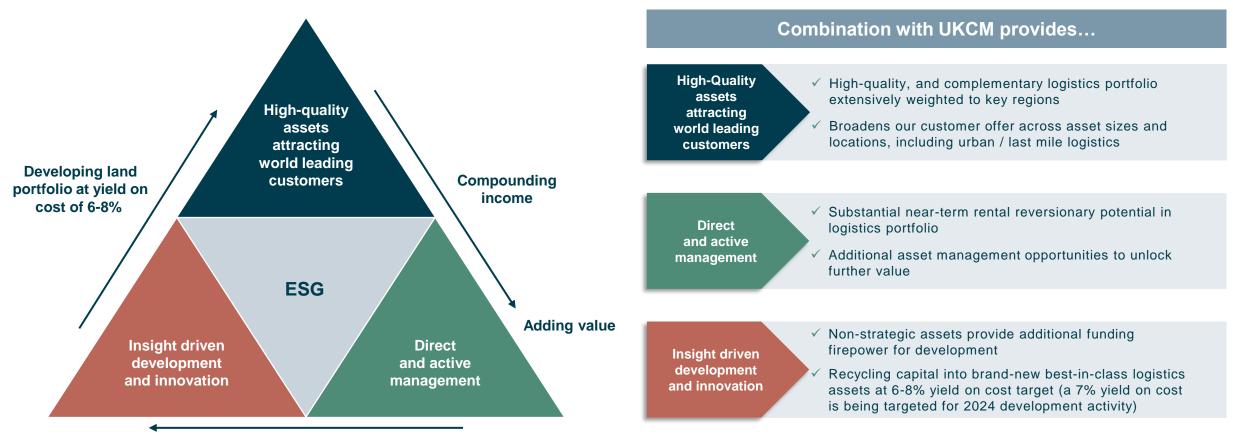


## High-quality logistics portfolio and enhanced firepower for investment





## Strong alignment with our strategy



Portfolio optimisation and recycling capital



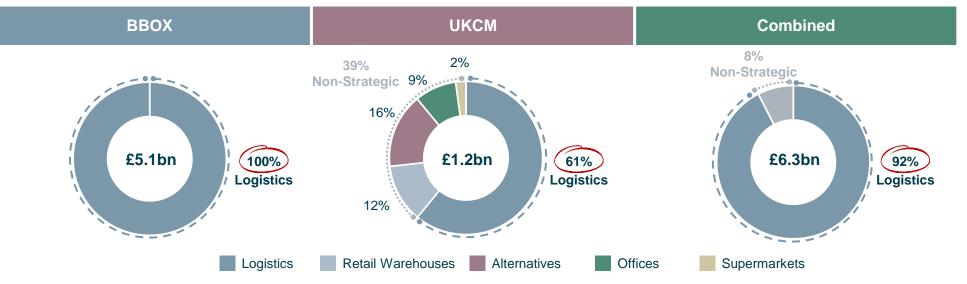
## Transaction summary

Recommended all-share combination of BBOX and UKCM	<ul> <li>0.444 new ordinary shares in Tritax Big Box REIT ("BBOX") for each share in UK Commercial Property REIT ("UKCM")</li> <li>EPRA NTA for EPRA NTA approach based on 31 December 2023 valuations</li> <li>Based on BBOX's undisturbed closing price of 160.2 pence per share on 9 February 2024, the Combination implies a value of 71.1 pence per UKCM share, representing: <ul> <li>A premium of 10.8% to UKCM's closing price on 9 February 2024 of 64.2 pence</li> <li>A premium of 23.0% to UKCM's 6-month VWAP as at 9 February 2024 of 57.8 pence</li> </ul> </li> <li>BBOX shareholders will own 76.7% and UKCM shareholders 23.3% of the Combined Group</li> <li>abrdn IMA termination fee has been waived in full</li> </ul>
Strong shareholder support	<ul> <li>Irrevocable and letter of intent representing, in aggregate, 56.5% of UKCM's issued share capital</li> <li>Irrevocable from Phoenix, UKCM's largest shareholder, representing 43.4% of UKCM's issued share capital</li> <li>Letter of intent from Investec, UKCM's second largest shareholder, representing 13.1%</li> </ul>
Compelling rationale	<ul> <li>Combination has compelling strategic and financial rationale</li> <li>High-quality logistics portfolio and enhanced firepower for investment</li> <li>Builds on BBOX's proven track record of delivering attractive and sustainable returns for shareholders</li> </ul>



# Combination enhances BBOX's portfolio

# Combined £6.3 billion logistics-focused portfolio



Contracted rent	£228m	£65m	£293m
Portfolio ERV	£281m	£80m	£361m
Portfolio reversion	23.0%	24.2%	23.3%
WAULT	11.4 Years	7.4 Years	10.5 Years
Portfolio area	36.1m sq ft. <sup>(1)</sup>	6.0m sq ft.	42.1m sq ft.



Source: Company information as of 31-Dec-23

Note: All BBOX figures pro forma for the acquisition of the asset on Castlewood Business Park let to Co-Op;

All UKCM figures pro forma for the disposal of Craven House, London and Temple Quay, Bristol

## UKCM overview

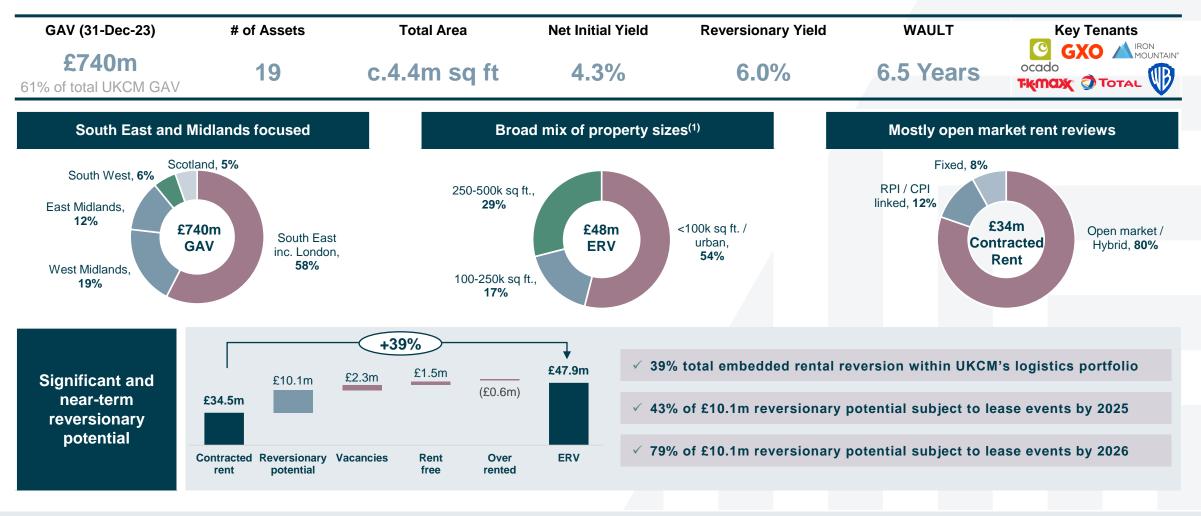






Source: Company information as of 31-Dec-23 Note: Figures pro forma for the disposal of Craven House, London and Temple Quay, Bristol (1) By ERV (2) Based on contracted rent

# UKCM's highly reversionary logistics portfolio





Source: Company information as of 31-Dec-23 (1) Size bands for UKCM are on a per unit basis

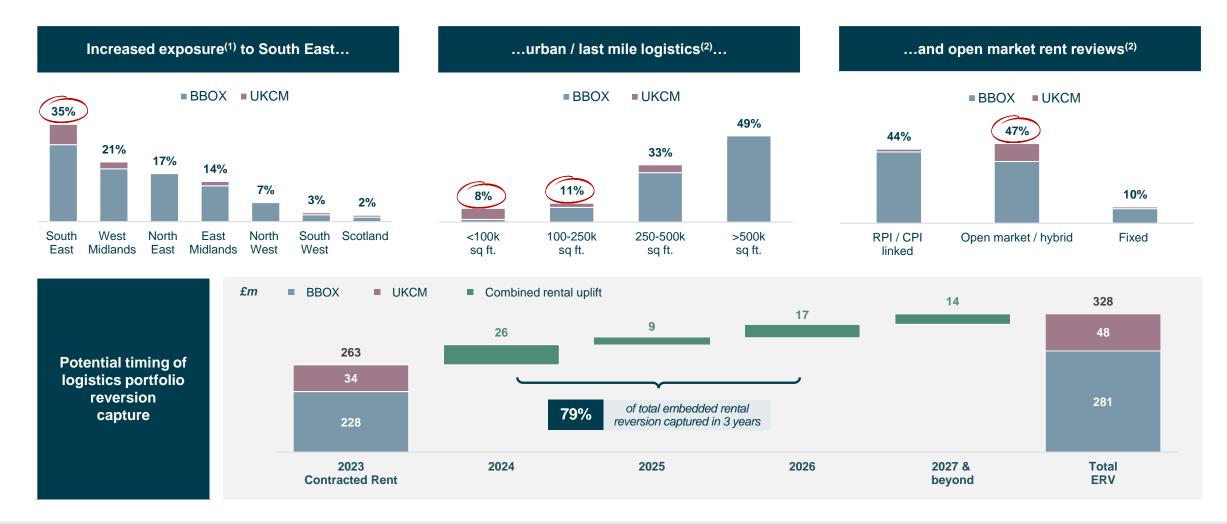
# UKCM's highly reversionary logistics portfolio

	Small Box (<100	k sq ft. / Urban)	Mid Box (100	)-250k sq ft.)	Big Box (250	-500k sq ft.)
Broad mix of property sizes <sup>(1)</sup>	Notes         Courts	Fueral function	GYO Logistics	Axiam Bracisian Bark	When the set of the s	Fontrum 260
	Newtons Court, Dartford	Sussex Junction, Bolney	GXO Logistics, Swadlincote	Axiom, Precision Park Leamington Spa	XDock 377, Lutterworth	Centrum 260, Burton on Trent
# of units	68 (8 as	ssets)	6	5	5	;
GAV	£40	5m	£11	8m	£21	7m
WAULT	5.3 Ye	ears	4.1 Y	ears	9.7 Y	ears
Rental reversion (%)	569	%	32	%	19	%



Source: Company information as of 31-Dec-23 (1) Size bands are on a per unit basis

# Enhancing logistics portfolio characteristics





Source: Company information as of 31-Dec-23 Note: All BBOX figures pro forma for the acquisition of the asset on Castlewood Business Park let to Co-Op; (1) By GAV (2) By Contracted Rent and size bands for UKCM are on a per unit basis

# Modern and high-quality non-strategic portfolio

GAV (31-Dec-23)	) # of assets	Total area	Net initial yield	Reversionary yield	<b>Contracted rent</b>	WAULT
<b>£475m</b> 39% of total UKCM G	GAV <b>18</b>	c.1.5m sq ft.	6.4%	6.8%	£31m	8.3 Years <sup>(1)</sup>
		Alternatives		Ret	ail	Offices
	3 leisure assets	A hotels	2 student housing	4 retail warehouses	2 supermarkets	5 office assets
GAV	£65m	£68m	£59m	£150m	£26m	£107m
NIY (%)	8.3%	<b>5.4%</b> <sup>(1)</sup>	4.7%	6.4%	5.9%	6.7%
WAULT	10.8 Years	<b>27.2 Years</b> <sup>(1)</sup>	8.6 Years	5.0 Years	11.9 Years	4.9 Years
		All assets located in	core markets acr	oss the UK	for £3	office assets sold in 2024 6.5m in aggregate, in-line h 31-Dec-23 valuations
	Source: Company informat	ion as of 31-Dec-23				



Source: Company information as of 31-Dec-23 Note: Figures pro forma for the disposal of Craven House, London and Temple Quay, Bristol (1) Excludes Hyatt, Leeds hotel development

# Unlocking additional value



- ✓ Specialised in logistics
- Entrepreneurial and dynamic
- In-house asset management
- ✓ Strong customer relationships
- Rigorously pursue opportunities
- ✓ Additional expertise in:
  - Supply chains
  - Power
  - ESG
  - Town planning
  - Development

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Optimally placed to unlock additional value from UKCM portfolio
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UKCM Logistics Portfolio (12% of Combined GAV of £6.3bn)		<b>UKCM Non-Strategic Portfolio</b> (8% of Combined GAV of £6.3bn)		
<b>39%</b> Rental reversion	Near term opportunity to capture rental reversion in logistics portfolio	Adding value	Leveraging broader Tritax expertise to support nearer term asset management plans	
80% <sup>(1)</sup> Open market / hybrid rent reviews	Significant rental uplift underpinned by attractive rent review mix	Opportunities to reposition	Opportunities to reposition to urban logistics and data centres	
Significant lease events	c.20 outstanding or 2024 lease events within logistics portfolio provides near term opportunities	Selling well	Deep understanding of investment market and its participants to maximise value through disposals	
	active asset management, drawing ensive logistics experience		l optimising exit from / repositioning of non-strategic assets	

#### Sector-leading ESG credentials





CDP

CDP

**B** rating

Driving long-term performance



# Cost savings

#### Immediate cost savings

Management fee savings of <b>£2.6 million</b> per annum, resulting from the unification of investment management services under Tritax Management LLP	£4.0m
Operational cost savings of <b>£1.4 million</b> per annum, resulting from the elimination of duplicate listing, administrative and other operational expenses	c.11% savings in total costs <sup>(1)</sup>

## Medium-term anticipated cost savings

Potential for further future operational synergies resulting from increased portfolio efficiency / rotation into Full Repairing and Insuring ("FRI") / "Triple Net" leases

Potential for financing synergies resulting from enhanced scale and improved access to funding sources and benefit of BBOX's Investment Grade credit rating

#### **Additional cost savings**



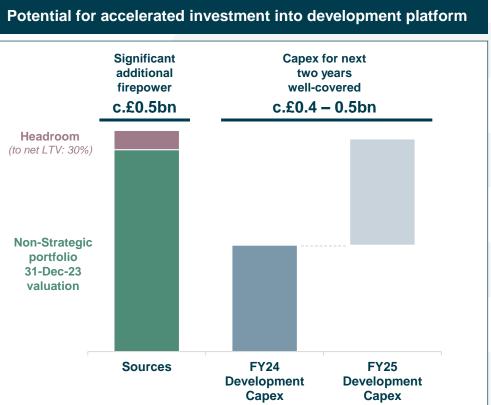
Waiver of UKCM Investment Manager IMA termination fee saving c.£6.7m



(1) The cost bases used as the basis for the quantified financial benefits exercise are the BBOX full year expenses for the financial year ended 31 December 2023, the UKCM full year expenses for the year ended 31 December 2023, adjusted for known changes to certain costs implemented during the year ended 31 December 2023

# Driving returns and recycling capital

Target timing	<ul> <li>Substantially exit the Non-Strategic portfolio (c.8% of Combined GAV) within approximately 24 months</li> </ul>
Recycling strategy	<ul> <li>Disciplined approach</li> <li>Build on successful track record of targeted disposals</li> <li>Maximise value through asset management initiatives</li> <li>Reinvestment of proceeds into logistics development platform and standing logistics investments</li> <li>Developments: 6-8% yield on cost target (a 7.0% yield on cost is being targeted for 2024 development activity)</li> </ul>
Strategic and financial benefits	<ul> <li>Capital recycling into development expected to generate upon stabilisation:</li> <li>Mid-single digit growth<sup>(1)</sup> in         <ul> <li>EPRA NTA per share</li> <li>Adjusted Earnings per share</li> <li>Dividends per share</li> </ul> </li> <li>Provides c. 2 years of development capex funding</li> <li>Provides flexibility around the potential to accelerate development pipeline</li> </ul>



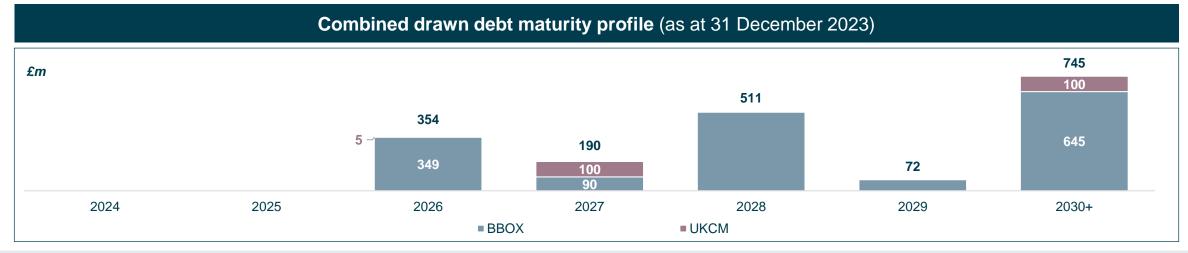


(1) These are illustrative estimated returns only which seek to highlight the pro forma impact of the deployment of disposal proceeds of UKCM's non-strategic assets into BBOX's development pipeline, assuming inter alia all properties are developed and fully let, no further changes to capital structure and without taking into account future ordinary course of business items (including acquisitions, disposals, asset management and additional debt). None of these estimates constitute a profit forecast and there can be no assurance that these illustrative returns (or any returns) will be achieved by the Combined Group. Accordingly, they should not be taken as an indication of estimated or actual future results and no reliance should be placed on these illustrative figures. The Combined Group's actual results may be positively or negatively affected by factors beyond the control of the Combined Group and the actual returns generated by the Combined Group may prove to be materially lower than the illustrative returns set out above in this announcement

# Maintains a strong balance sheet

- Robust and conservatively leveraged balance sheet with a reduced pro-forma LTV of c.29%
- ✓ Significant available liquidity of over £650m
- ✓ No near-term debt maturities
- ✓ Enhanced financial flexibility
- ✓ UKCM's debt facilities all portable without cost

As of 31-Dec-2023	BBOX	UKCM	Combined
Gross debt	£1,667m	£205m	£1,872m
Fixed or hedged %	96%	98%	96%
Net LTV	32%	15%	29%
Average cost of debt	2.9%	3.0%	2.9%
Average maturity	5.2 years	5.1 years	5.2 years
Net Debt / EBITDA	8.3x	3.7x	7.4x
Credit rating	Baa1 / BBB+	-	Baa1 / BBB+ <sup>(1)</sup>



Source: Company information as of 31-Dec-23

Note: All BBOX figures pro forma for the acquisition of the asset on Castlewood Business Park let to Co-Op;

All UKCM figures pro forma for the disposal of Craven House, London and Temple Quay, Bristol

(1) Management expectation is that credit rating will at least be maintained post combination

## Driving shareholder returns

## Cost Savings

Expected to be immediately accretive to Adjusted EPS, supporting future earnings growth and dividend progression

#### Asset Management Initiatives

Maximise value through asset management initiatives including **39% reversionary opportunity** in UKCM logistics portfolio, with significant lease event activity / lease renewals

#### **Capital Recycling**

Recycling into development expected to generate upon stabilisation **midsingle digit growth** in EPRA NTA per share, Adjusted EPS and DPS <sup>(1)</sup>

#### Excess Returns Over Cost Of Capital

UKCM's logistics assets expected to deliver unlevered returns materially above BBOX's cost of capital over the medium-term

#### Additional Anticipated Cost Savings Further future operational and financing synergies

resulting from rotation into Full Repairing and Insuring ("FRI") or "Triple Net" leases and enhanced scale

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#### Medium Term



FY2024

(1) These are illustrative estimated returns only which seek to highlight the pro forma impact of the deployment of disposal proceeds of UKCM's non-strategic assets into BBOX's development pipeline, assuming inter alia all properties are developed and fully let, no further changes to capital structure and without taking into account future ordinary course of business items (including acquisitions, disposals, asset management and additional debt). None of these estimates constitute a profit forecast and there can be no assurance that these illustrative returns (or any returns) will be achieved by the Combined Group. Accordingly, they should not be taken as an indication of estimated or actual future results and no reliance should be placed on these illustrative returns set out above in this announcement

# Summary

## Unlocking opportunities for all shareholders



# Attractive and complementary

 High-quality logistics portfolio weighted to key South East (inc. London) and Midlands markets, with complementary sizes

## Enhanced customer offer

 Broader range of buildings enables us to leverage existing customer relationships and insight to offer true "end to end" logistics real estate



## Leveraging expertise

 Bring Tritax's extensive logistics expertise and capabilities to bear on UKCM logistics portfolio to maximise performance



## **Growth opportunities**

 Significant reversionary potential within UKCM portfolio to be captured in the near term, further asset management / capital recycling opportunities identified



## Transaction structure and timetable

Consideration	<ul> <li>0.444 new BBOX shares for each UKCM share</li> <li>EPRA NTA for EPRA NTA approach based on 31 December 2023 valuations</li> <li>BBOX shareholders will own 76.7% and UKCM shareholders 23.3% of the Combined Group</li> </ul>			
Corporate Governance	BBOX's highly experienced Board to continue to provide oversight and direction to the Combined Group			
Dividends	<ul> <li>Combined Group will continue to pursue BBOX's dividend policy of targeting attractive and progressive dividends <ul> <li>First three quarterly dividends each year to each represent 25% of the previous year full year dividend</li> </ul> </li> <li>Based on the exchange ratio, UKCM shareholders will receive at least the same income from aggregate dividends in FY 2024 as the 3.4p per share received per UKCM share in FY 2023, provided that such level of dividend is able to be covered by Combined Group adjusted earnings</li> </ul>			
Structure	<ul> <li>Combination to be effected by means of a scheme of arrangement</li> <li>Combination constitutes a Class 1 transaction for BBOX requiring shareholder approval</li> </ul>			
Timetable	• 21st MarchRule 2.7 announcement• Mid / Late AprilCircular, Prospectus and Scheme Document posted• Late April / Early MayShareholder meetings• Mid / Late MayAnticipated completion			



# gestamp C Appendix . . THE REAL PROPERTY AND IN CONTRACTOR OF STREET, STREET,

# UKCM portfolio



	Property	Size Bands (£m)	Sector	Principal Tenant
1	Ventura Park, Radlett	>100	Logistics	Warner Bros Studios Ltd
2	Ocado Distribution Unit, Hatfield Business Area, Hatfield	50-100	Logistics	Ocado Retail Ltd
3	Dolphin Estate, Sunbury on Thames	50-100	Logistics	Trans Global Freight Management Ltd
4	Newton's Court, Dartford	50-100	Logistics	Veerstyle Ltd
5	Junction 27 Retail Park, Birstall, Leeds	50-100	Retail Warehouse	Barker & Stonehouse Ltd
6	XDock 377, Magna Park, Lutterworth	50-100	Logistics	Armstrong Logistics Ltd
7	The Rotunda, Kingston upon Thames	25-50	Alternatives	Odeon Cinemas Ltd
8	Emerald Park East, Emersons Green, Bristol	25-50	Logistics	Knorr-Bremse Systems Ltd
9	Maldron Hotel, Newcastle	25-50	Alternatives	Dalata Group plc
0	Trafford Retail Park, Manchester	25-50	Retail Warehouse	Dunelm (Soft Furnishings) Ltd
1	B&Q, Roneo Corner, Romford	25-50	Retail Warehouse	B&Q Plc
2	Hyatt Hotel, Leeds	25-50	Alternatives	Under Development
3	St Georges Retail Park, Leicester	25-50	Retail Warehouse	Aldi Stores Ltd
4	Gilmore Place, Edinburgh	25-50	Alternatives	Edinburgh University
5	Glenthorne Road, Exeter	25-50	Alternatives	Direct letting to university students
6	The White Building, Reading	25-50	Office	Barracuda Networks Ltd
7	Centrum 260, Burton on Trent	25-50	Logistics	Palletforce plc
8	Total, Aberdeen Gateway, Aberdeen	25-50	Logistics	Total E&P UK Ltd
9	Sussex Junction, Bolney	25-50	Logistics	CGG (UK) Ltd
0	Kantar, Hangar Lane, London	25-50	Office	Kantar UK Ltd
1	Axiom, Precision Park, Learnington Spa	25-50	Logistics	Public Sector
2	Gatwick Gate Industrial Estate, Crawley	25-50	Logistics	International Logistics Group Ltd
3	Dalewood Road, Newcastle Under Lyme	25-50	Logistics	TK Maxx Ltd
4	Tetron Point, Swadlincote	<25	Logistics	Clipper Logistics plc
5	81–85 George Street, Edinburgh	<25	Office	Clydesdale Bank plc
6	Integra, Precision Park, Leamington Spa	<25	Logistics	Iron Mountain (UK) Ltd
7	Whittle Road, Stoke on Trent	<25	Logistics	Bestway Pharmacy NDC Ltd
8	Interlink Way West, Bardon	<25	Logistics	Roca Ltd
9	Aura, Precision Park, Leamington Spa	<25	Office	Tata Technologies Europe Ltd
0	Asda, Torquay	<25	Supermarket	Asda Stores Ltd
1	Cineworld Complex, Glasgow	<25	Alternatives	Cineworld Group plc
2	Central Square Offices, Forth Street, Newcastle Upon Tyne	<25	Office	Ove Arup & Partners International Ltd
3	14–22 West Street, Marlow	<25	Supermarket	Sainsbury's Supermarket Ltd
4	Cannock Watling Street	<25	Logistics	Rhenus Logistics Ltd
5	Tetra, Aberdeen Gateway, Aberdeen	<25	Logistics	Tetra Technologies UK Ltd
6	Development Site, Precision Park, Leamington Spa	<25	Logistics	Birch Sussex Ltd
7	Regent Circus, Swindon	<25	Alternatives	WM Morrison Supermarkets plc

Source: Company information as of 31-Dec-23 Note: Pro forma for the disposal of Craven House, London and Temple Quay, Bristol

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